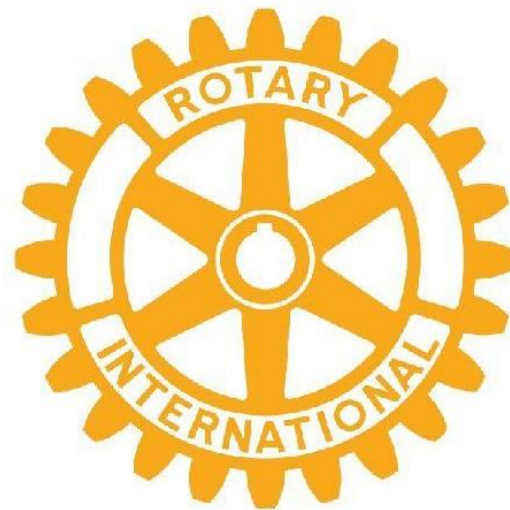


The **Rotary** Foundation



District 5930 Rotary Foundation Training
June 19, 2020



Introduction



PDG Rich Kaye

Assistant Regional Rotary
Foundation Coordinator, 2018-2021
Zone 25b

504 Cheetah Trail
Harker Heights, Texas 76548

Mobile: 254-291-4890
Email: richkaye@hot.rr.com

What would it take to change the world?

The mission of The Rotary Foundation is to enable Rotarians to advance world understanding, goodwill, and peace through the improvement of health, the support of education, and the alleviation of poverty

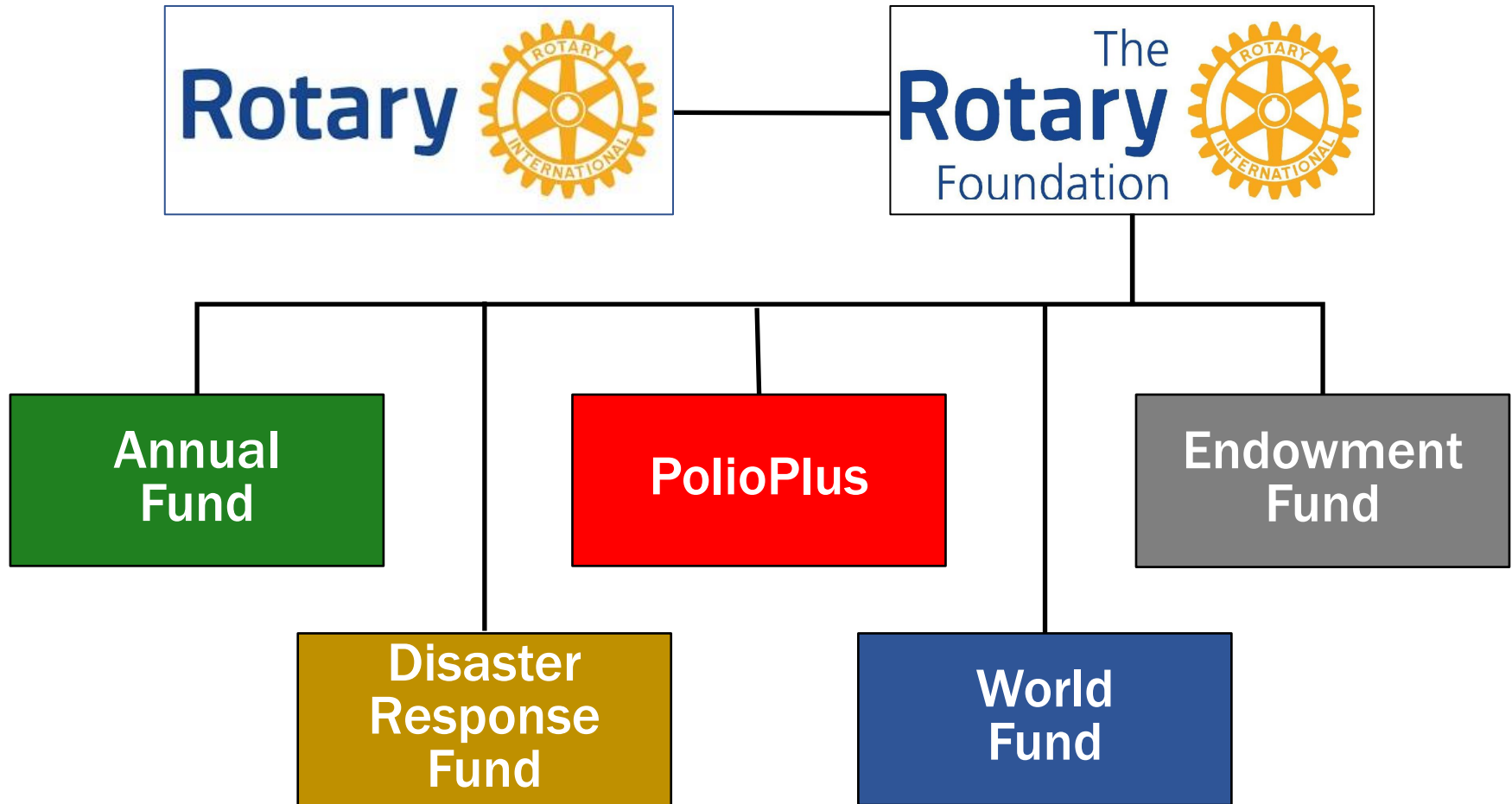


Our Foundation believes that fulfilling this mission starts with each Rotarian's commitment to Service Above Self

Agenda

- Rotary Foundation Funds
- What counts for what
- Why give?
- Giving Levels
- Recognition and Banners
- Foundation Recognition Points
- Rotary Foundation Reports
- Why giving to the Annual Fund is important
- What you can do to help

Rotary Foundation Funds



Multiple funds working toward a common goal

Your Rotary Foundation



Named the **2016 World's Outstanding Foundation** by the Association of Fundraising Professionals



Named a **Four Star Charity** with a **perfect 100 point overall score** by Charity Navigator - less than 1 percent of the charities it rates have earned a perfect score

The Annual Fund

(AF)

- Provides “*Support for Today*”
- Unrestricted giving ... Checking Account
- Contributions to the Annual Fund are the primary source of funding for most Foundation programs.
- A donation to the Annual Fund can be directed to:
 - SHARE
 - ☐ **50% of comes back to the district and its clubs in three years**
 - ☐ 50% goes to the World Fund
 - World Fund or Areas of Focus



The SHARE System

- SHARE is the mechanism by which Foundation funding is distributed worldwide.
- Districts share in the decision-making process by choosing which programs they wish to support and in which they want to participate.
- Funds from the Annual Fund are available to districts three years after they are contributed.



The Endowment Fund (EF)

- Provides “*Support for Tomorrow*”
- Restricted giving ... ensures the long-term viability of the Rotary Foundation
- Fund earnings are used to expand existing programs and underwrite new ones
- The Trustees annually determine the percentage of earnings to be distributed to SHARE to both DDF and the World Fund



The Disaster Response Fund (DRF)

- Provides “*Support for Disaster Recovery*”
- Restricted giving ... the single mechanism to support disaster recovery and rebuilding efforts.
- Contributions cannot be directed to a specific disaster.
- The DRF funds Disaster Response Grants
 - ✓ Only Districts can apply
 - ✓ Up to \$25,000



- Provides “*Support for Eliminating Poliomyelitis*”
- Restricted giving ... used exclusively to support GPEI immunization and surveillance efforts.
- Ending Polio Now is **Rotary’s number one priority**
- Founding partner of the Global Polio Eradication Initiative
- We have help immunize more than 2.5 billion children in 122 countries
- \$100 pays for 161 doses of IPV



What Counts for What?

	<u>Every Rotarian, Every Year</u>	<u>Sustaining Member</u>	<u>Paul Harris Fellow</u>	<u>Paul Harris Society</u>	<u>Major Donor Recognition</u>	<u>Recognition Points</u>	<u>Benefactor</u>	<u>Bequest Society</u>	<u>Annual Fund Per Capita</u>	<u>TRF Giving Per Capita</u>	<u>DDF</u>
Annual Fund - SHARE	X	X	X	X	X	X			X	X	X
Annual Fund - AOF	X	X	X	X	X	X			X	X	
Disaster Response Fund	X	X	X	X	X	X			X	X	
PolioPlus Fund			X	X	X	X				X	
World Fund					X					X	
Endowment Fund					X		X	X		X	
Approved Global Grants			X	X	X	X				X	

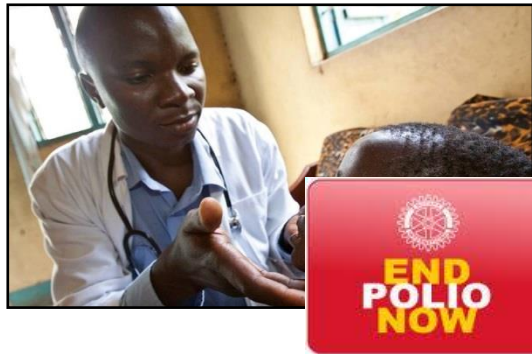
Why it Makes to Give

Your contributions to the Annual Fund help to –

BUILD PEACE



FIGHT DISEASE



PROVIDE CLEAN WATER



SUPPORT MOTHERS AND CHILDREN



PROMOTE EDUCATION



GROW LOCAL ECONOMIES



Every Rotarian, Every Year

(\$25 per year)

- Contribute **\$25** or more each year to the Annual Fund.
- Every Rotarian, Every Year (EREY) seeks to engage every Rotarian in the life-changing programs of our Foundation by encouraging them to --
 - ✓ Get involved in a Foundation project or program every year
 - ✓ Contribute to the Annual Fund on a regular basis



Sustaining Member

(\$100 per year)

- Contribute **\$100** or more each year to the Annual Fund.
- A sustaining gift of \$100 comes out to be roughly \$2 a week - who doesn't spend at least that much each week on things they can't even remember?

What's \$100 per year?

- \$25.00 per quarter
- \$8.33 per month
- \$1.92 per week
- \$0.27 per day



Paul Harris Society

(\$1,000 per year)

- Contribute **\$1,000** or more each year to the Annual Fund, PolioPlus Fund, or approved global grants.
- Recognizes Rotarians who have the ability and desire to make substantial annual gifts to help communities around the world.

What's \$1,000 per year?

- \$250.00 per quarter
- \$83.33 per month
- \$19.20 per week
- \$2.70 per day



What a sustaining contribution can do

What can The Rotary Foundation do with your \$2 weekly (\$100 annual) gift?

- Provide three cataract surgeries in India
- Buy 15 packets of teaching materials for a school in Costa Rica
- Feed a family in India or Pakistan for six months
- Bring clean water to 600 school kids in Africa
- Buy two desks for an elementary school in Honduras
- Supply 50 mosquito nets for women and children in Tanzania

Foundation Recognition for Clubs

100% Rotary Foundation Giving Club Banner

Awarded to clubs that achieve a **\$100 per capita** and every dues paying member personally contributes **\$25 or more** to one or more of the following: Annual Fund, PolioPlus, Disaster Response Fund, Endowment Fund, or to an approved global grant during the Rotary year.



Based on membership as of June 30th

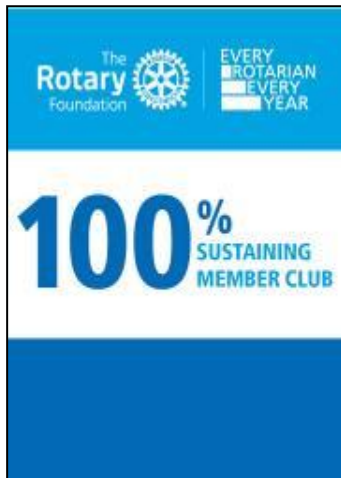
BUT

Members who join your club after July 1st will not count in this computation.

Foundation Recognition for Clubs

100% EREY Member Club Banner

Awarded to clubs that achieve a **\$100 per capita** and every dues paying member personally contributes **\$25 or more** to the Annual Fund or Disaster Response Fund during the Rotary year.



Based on membership as of June 30th

BUT

**Members who joined your club after July 1st
will not count in this computation.**

Foundation Recognition for Clubs

100% Sustaining Member Club Designation

Awarded to clubs in which every dues paying member personally contributes **\$100 or more** to the Annual Fund or Disaster Response Fund during the Rotary year.

No Rotary
Foundation
Banner

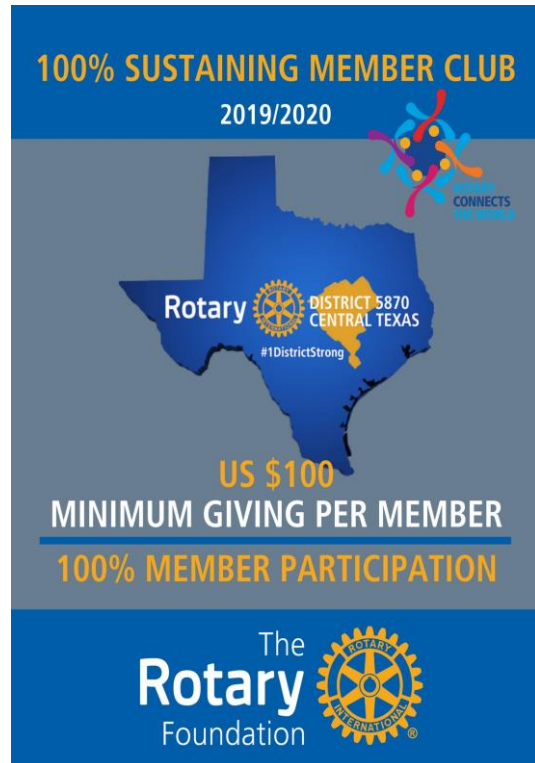
Based on membership as of June 30th

BUT

**Members who joined your club after July 1st
will not count in this computation.**

Foundation Recognition for Clubs

100% Sustaining Member Club Banner



Russell-Hampton is developing a banner for District 5870 that will recognize clubs that attain 100% Sustaining Member status.

Foundation Recognition for Clubs

100% Paul Harris Fellow Club Banner

Awarded to clubs in which every dues-paying member is a Paul Harris Fellow.

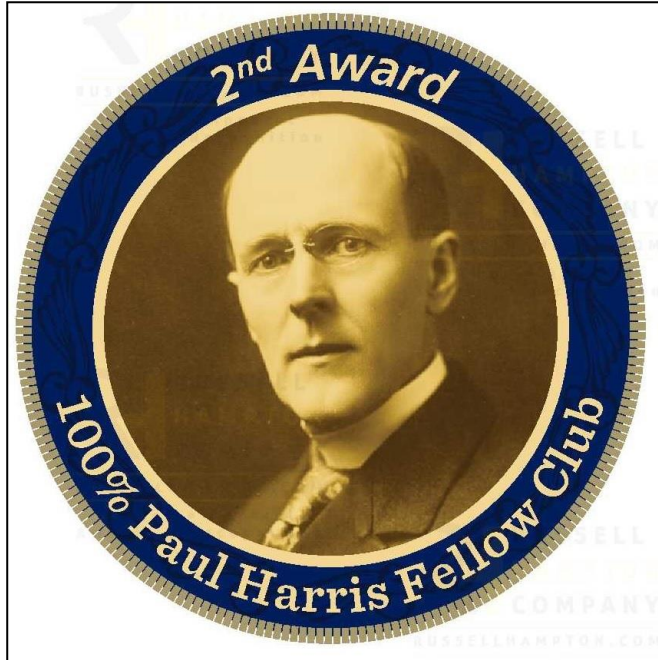


This banner is awarded only one-time to each eligible club.

The intent is that the club will work to keep their membership at 100% Paul Harris Fellows in future Rotary years.

Foundation Recognition for Clubs

Mutiple-Award 100% Paul Harris Fellow Club Patch



Russell-Hampton has developed a sew-on patch for District 5870 that recognizes clubs that “regain” their 100% PHF Club status.

Foundation Recognition Points

- Any contribution to the Annual Fund, PolioPlus, the Disaster Response Fund or to an approved Global Grant gives the donor:
 - **Credit toward his/her own Paul Harris Fellow status**
PLUS
 - **Foundation Recognition Points**
- Points accumulate on a 1-for-1 basis
- Points only expire upon the death of the donor, or upon the death of the surviving spouse of a Major Donor

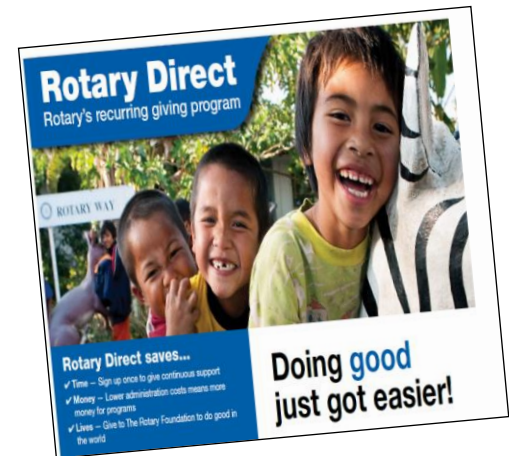
Foundation Recognition Points

- **Points can be transferred to any other person**
 - In amounts of 100 or more
 - To another Rotarian, a family member, a friend, a co-worker...absolutely anyone except yourself.
 - Cannot be transferred to your club or district, and they can only be transferred once.
- **Club contributions generate recognition points**
 - Undesignated contributions to the Annual Fund, Polio Plus, the Disaster Response Fund or toward an approved Global Grant project earn points, too.

Rotary Direct

Recurring Giving

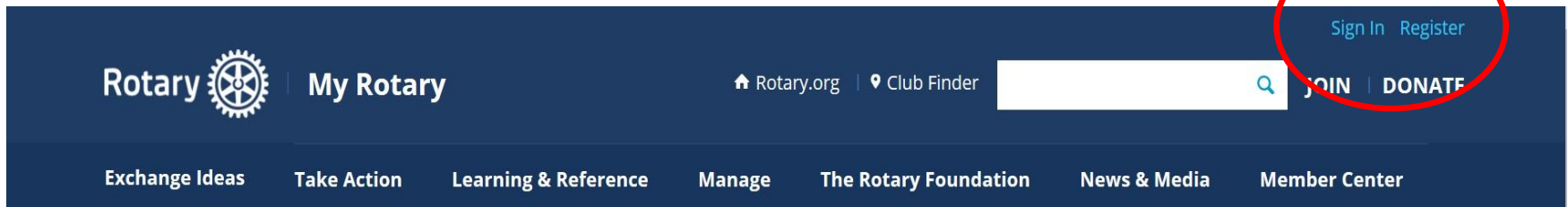
- Select a designation, amount and frequency
- **Three ways to enroll:**
 - On-line: www.rotary.org/give
 - By mail: Enrollment form
 - By phone: 1-866-976-8279
- Minimum contribution:
\$10 per transaction – i.e., \$10 per month, \$10 per quarter, or \$10 per year
- Credit card only; direct debit is not an option



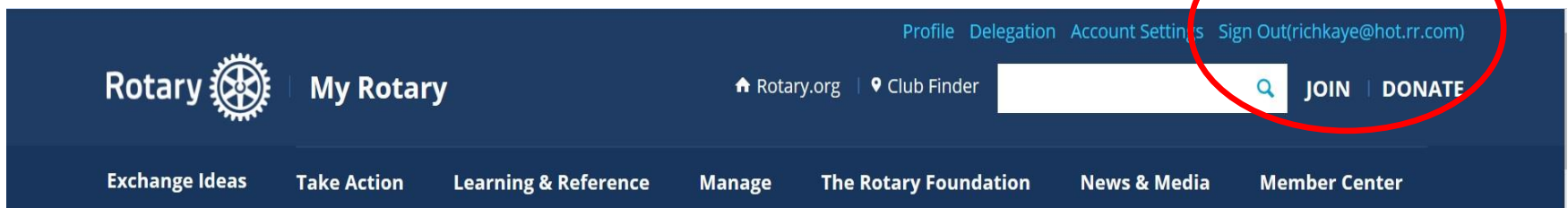
Contributing On-Line

Confirm you're logged in BEFORE selecting Donate

Not Signed In



Signed In



Foundation Reports

Club Reports

Club Reports

- Club Recognition Summary (Individual)

Recognition Amount

PHF Level

Last Fund Contributed To
Benefactor status

Foundation Recognition Points

Date of Last Contribution

Rotary Direct

- Club Foundation Banner Report (Individual)

New Members

Dates on which TRF Giving, EREY,
Sustaining Member, and PHS Eligible are achieved

“Participation Rates”

- Club Fundraising Analysis (Club)

Five Year Trend Analysis



CLUB RECOGNITION SUMMARY

AS OF 19 JUNE 2020

Temple-South, TX, United States

100% Paul Harris Fellow Club 2013 - 2014

District: 5870	Paul Harris Fellows: 42	Bequest Society: 5	Rotarian Donors: 52	Rotary Direct Donors: 5	All-Time Giving: \$382,729
Club: 21228	Benefactors: 14	Major Donors: 8	Rotarian Non-Donors: 3	Non-Rotarian Donors: 0	

Rotary ID	Name	Club Member	Recognition Amount	Current PHF Level	PHF Date	Foundation Recognition Pts Available	— Last Contribution —	Benefactor	Rotary Direct
21228	R/C of Temple-South					226.50	Feb-2020	AF-SHARE	
9317714	Allen, Tad	Y	504.40			504.40	May-2020	AF-SHARE	N
5179082	Benner, William	Y	3,114.40	PHF+2	Jan-2013	1,034.90	May-2020	AF-SHARE	N
776487	Berning, William (Bill) Bernard	Y	5,450.40	PHF+4	Jun-1994	2,274.90	May-2020	AF-SHARE	N
8171079	Bigbie, Justice M.	Y	9,000.00 *	PHF+8	Dec-2011	3,934.50	May-2020	AF-SHARE	N
8594408	Bigbie, Tiziana	Y	7,285.00	PHF+6	Jan-2013	2,040.00	May-2020	AF-SHARE	N
8561778	Black, James	Y	2,676.40	PHF+1	Oct-2013	1,509.40	May-2020	AF-SHARE	N
5727676	Boley, Mike	Y	5,382.40	PHF+4	Apr-2007	3,232.40	May-2020	AF-SHARE	N
3103980	Bond, W. Kirk	Y	8,145.90	PHF+7	Dec-2005	4,775.90	May-2020	AF-SHARE	N
1796512	Brockway, James M.	Y	9,000.00 *	PHF+8	Jan-1996	14,944.50	May-2020	AF-SHARE	Y
10819328	Cary, Josias	Y	50.00			50.00	May-2020	AF-SHARE	N
5654474	Coker, Neil	Y	4,895.90	PHF+3	Apr-2007	573.90	May-2020	AF-SHARE	N
2313600	Cornelius, III, William M.	Y	3,640.40	PHF+2	Oct-2013	2,009.90	May-2020	AF-SHARE	N
8348523	Denman, Bryan	Y	2,548.90	PHF+1	Jan-2013	1,556.40	May-2020	AF-SHARE	N
10556388	Dick, Matt	Y	169.40			169.40	May-2020	AF-SHARE	N
776541	Donahue, Michael	Y	4,086.40	PHF+3	Apr-2007	1,774.40	May-2020	AF-SHARE	N
8855891	Eggleston, Kirk W	Y	2,486.00	PHF+1	Jan-2017	1,146.00	May-2020	AF-SHARE	N
5638785	Elliott, Edwin L.	Y	6,062.40	PHF+5	Jun-2010	5,134.40	May-2020	AF-SHARE	N
1233167	Flores, M. Louie	Y	3,361.40	PHF+2	Jan-2013	1,918.40	May-2020	AF-SHARE	N
6269099	Gerik, Thomas	Y	9,000.00 *	PHF+8	Aug-2006	7,824.50	May-2020	AF-SHARE	N
6509495	Glover, Nancy	Y	3,675.90	PHF+2	Aug-2012	1,173.90	May-2020	AF-SHARE	Y
10312501	Guillen, Patrick	Y	218.90			218.90	May-2020	AF-SHARE	N
10861554	Gunter, John Mark	Y							N
10879664	Hawkins, Claudette	Y							N
10876170	Hawkins, Michael	Y							N
8171081	Hawley, Karen D.	Y	8,647.90	PHF+7	Dec-2011	4,547.90	May-2020	AF-SHARE	Y

Personal data on this report should be used for authorized Rotary purposes only. By accessing this data, you agree to abide by [Rotary's Data Use Policy](#).



CLUB FOUNDATION BANNER REPORT

FOR ROTARY YEAR: 2019-20

Rotary Club of Temple-South, TX (21228), District 5870

All Active Rotarians	55	TRF Giving Rotarians:	48	EREY Rotarians:	48	Sustaining Member Rotarians:	48	PHS Eligible Rotarians:	8	1 July Members	52
Existing Active Rotarians	48	Percent TRF Giving:	100.0%	Percent EREY:	100.0%	Percent Sustaining Members:	100.0%	Percent PHS Eligible:	16.7%	Annual Fund Per Capita:	\$492.50
										Average TRF Giving:	\$659.81

Existing Active Rotarians are those with an admission date prior to 1 July. Beginning in 2015-16, only existing members are counted for EREY, TRF Giving, RFSM, or PHS participation.

Rotary ID	Rotarian Name	Club Member on 18-Jun-2020	TRF Giving Achieved	EREY Achieved	Sustaining Member Achieved	PHS Eligible Achieved	Paul Harris Society Member	Rotary Direct
9317714	Allen, Tad	Y	26-Oct-2019	26-Oct-2019	12-May-2020			
5179082	Benner, William	Y	26-Oct-2019	26-Oct-2019	12-May-2020			
776487	Berning, William (Bill) Bernard	Y	26-Oct-2019	26-Oct-2019	10-Mar-2020			
8171079	Bigbie, Justice M.	Y	12-Aug-2019	12-Aug-2019	12-Aug-2019		Y	
8594408	Bigbie, Tiziana	Y	12-Aug-2019	12-Aug-2019	12-Aug-2019			
8561778	Black, James	Y	26-Oct-2019	26-Oct-2019	24-Feb-2020			
5727676	Boley, Mike	Y	26-Oct-2019	26-Oct-2019	24-Feb-2020			
3103980	Bond, W. Kirk	Y	6-Aug-2019	6-Aug-2019	6-Aug-2019	2-Nov-2019		
1796512	Brockway, James M.	Y	21-Sep-2019	21-Sep-2019	21-Sep-2019	21-Sep-2019	Y	
10819328	Cary, Josias	New	10-Mar-2020	10-Mar-2020				
5654474	Coker, Neil	Y	26-Oct-2019	26-Oct-2019	12-May-2020			
2313600	Cornelius, III, William M.	Y	26-Oct-2019	26-Oct-2019	24-Feb-2020			
8348523	Denman, Bryan	Y	26-Oct-2019	26-Oct-2019	12-May-2020			
10556388	Dick, Matt	Y	26-Oct-2019	26-Oct-2019	12-May-2020			
776541	Donahue, Michael	Y	26-Oct-2019	26-Oct-2019	12-May-2020			
8855891	Eggleston, Kirk W	Y	26-Oct-2019	26-Oct-2019	21-May-2020			
5638785	Elliott, Edwin L.	Y	26-Oct-2019	26-Oct-2019	12-May-2020			
1233167	Flores, M. Louie	Y	26-Oct-2019	26-Oct-2019	12-May-2020			
6269099	Gerik, Thomas	Y	23-Oct-2019	5-Nov-2019	16-Dec-2019	16-Dec-2019		
6509495	Glover, Nancy	Y	26-Oct-2019	26-Oct-2019	12-May-2020			
10312501	Guillen, Patrick	Y	26-Oct-2019	26-Oct-2019	12-May-2020			
10861554	Gunter, John Mark	New						
10879664	Hawkins, Claudette	New						

Personal data on this report should be used for authorized Rotary purposes only. By accessing this data, you agree to the terms of the Rotary Foundation's data privacy policy.

Indicates members who joined after July 2nd



Club Fundraising Analysis

Interim Results For July through June (2019 - 2020)

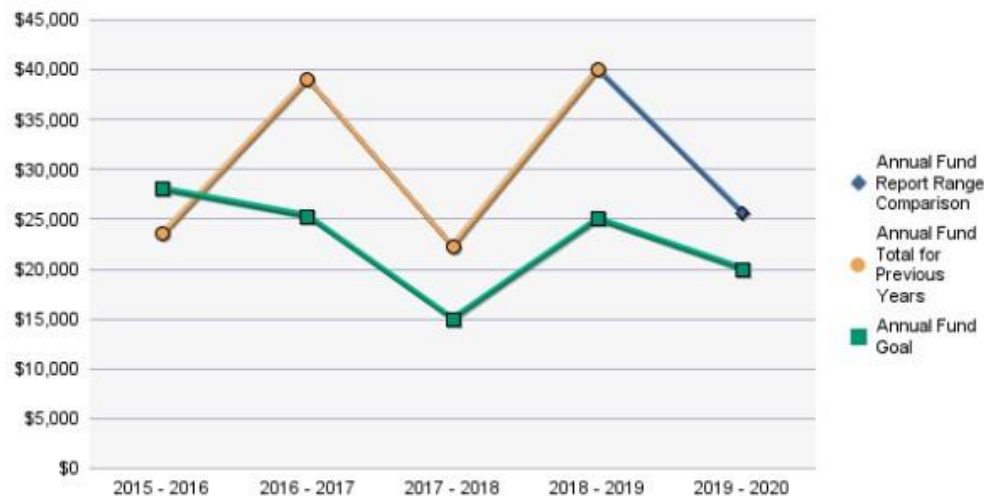
District 5870

Annual Fund Goal

2019 - 2020	\$20,000
2018 - 2019	\$25,000
2017 - 2018	\$15,000
2016 - 2017	\$25,300
2015 - 2016	\$28,000

Annual Fund Contributions

2019 - 2020	\$25,610
2018 - 2019	\$40,013
2017 - 2018	\$22,322
2016 - 2017	\$39,053
2015 - 2016	\$23,540



Annual Fund Report Range Comparison is the Annual Fund giving from 1 July to 30 June for current and previous years

The prior four-year average in Annual Fund giving from July through 30 June is \$31,232. This figure can be used to compare Annual Fund giving for the current Rotary year.

Total Contributions include Annual Fund, PolioPlus, approved Foundation Grants, Other Giving, and Endowment Fund (Permanent Fund) contributions for the reporting period.

For questions and additional club reports please use Member Access at www.rotary.org or call our Contact Center toll free at (+1-866-976-8279) or by email at contact.center@rotary.org.

Temple-South, TX

Total Contributions

2019 - 2020	\$34,310
2018 - 2019	\$43,243
2017 - 2018	\$25,258
2016 - 2017	\$43,053
2015 - 2016	\$26,130

AF Per Capita Club District

2019 - 2020	\$493	\$262
2018 - 2019	\$741	\$306
2017 - 2018	\$378	\$199
2016 - 2017	\$697	\$240
2015 - 2016	\$471	\$205

Membership

2019 - 2020	52
2018 - 2019	54
2017 - 2018	59
2016 - 2017	56
2015 - 2016	50

	EREY Members	Sustaining Members	PHS Eligible
2019 - 2020	56	52	10
2018 - 2019	60	53	7
2017 - 2018	67	53	7
2016 - 2017	63	59	7
2015 - 2016	61	50	7

Note: 'EREY Members' reflect the number of donors who contributed some amount to the Annual Fund during the Rotary Year. 'Sustaining Members' reflect the number of donors who contributed US\$100 or more to the Annual Fund. 'PHS Eligible' reflect the number of donors who contributed US\$1,000 or more to the Annual Fund, Polio Plus or approved Foundation Grant.

Foundation Reports

District Reports

District Reports

- Monthly Contribution Report (Club)

Number of Members

Annual Fund Goal

Annual Fund Per Capita Year-to-Date

Annual Fund Contribution Year-to-Date

- PolioPlus Report (Club)

Number of Members

PolioPlus Goal

PolioPlus Contribution Year-to-Date

Prior Year's Contribution



MONTHLY CONTRIBUTION REPORT

Interim Results For July through June (2019 - 2020)

(In US Dollars)

Club No	Name	Number of Members	Annual Fund Goal Amount	Goal % Achieved	AF Per Capita	-- Annual Fund --		-- Other Funds --		-- Endowment Fund --		-- Total --
						Month	YTD	Month	YTD	Month	YTD	
District: 5870												
1951	Marlin, TX, United States	16	\$2,000.00	28%	\$34.38	\$0.00	\$550.00	\$0.00	\$288.00	\$0.00	\$0.00	\$838.00
1952	McGregor, TX, United States	34	\$3,400.00	89%	\$88.53	\$10.00	\$3,010.00	\$0.00	(\$350.00)	\$0.00	\$0.00	\$2,660.00
1953	Mexia, TX, United States	23	\$3,600.00	91%	\$142.17	\$0.00	\$3,270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,270.00
24685	Navarro County/ Corsicana, TX, United States	12	\$1,300.00	174%	\$188.04	\$0.00	\$2,256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,256.50
1955	Northwest Austin, TX, United States	87	\$25,000.00	644%	\$1,851.26	\$689.00	\$161,060.04	\$119.00	\$121,449.00	\$0.00	\$0.00	\$282,509.04
31668	Pflugerville, TX, United States	61	\$8,500.00	255%	\$355.94	\$30.00	\$21,712.24	\$10.00	\$5,003.00	\$0.00	\$0.00	\$26,715.24
1957	Rockdale, TX, United States	24	\$2,800.00	216%	\$251.67	\$1,565.00	\$6,040.00	\$231.00	\$481.00	\$0.00	\$0.00	\$6,521.00
1958	Round Rock, TX, United States	61	\$4,500.00	116%	\$85.26	\$0.00	\$5,201.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,201.00
53857	Round Rock Sunrise, TX, United States	19	\$2,100.00	117%	\$128.95	\$0.00	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,450.00
31136	Salado, TX, United States	13	\$1,700.00	6%	\$7.69	\$100.00	\$100.00	\$0.00	\$100.00	\$0.00	\$0.00	\$200.00
1960	Shiner, TX, United States	23	\$3,000.00	70%	\$91.30	\$0.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,100.00
1961	Somerville, TX, United States	10	\$600.00	67%	\$40.00	\$0.00	\$400.00	\$0.00	\$100.00	\$0.00	\$0.00	\$500.00
1962	South Austin, TX, United States	20	\$2,000.00	402%	\$402.35	\$20.00	\$8,047.00	\$75.00	\$475.00	\$0.00	\$0.00	\$8,522.00
1963	Taylor, TX, United States	24	\$2,300.00	105%	\$100.42	\$10.00	\$2,410.00	\$0.00	\$708.00	\$0.00	\$0.00	\$3,118.00
1965	Temple, TX, United States	93	\$35,000.00	58%	\$217.04	\$0.00	\$20,185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,185.00
21228	Temple-South, TX, United States	52	\$20,000.00	128%	\$492.50	\$239.00	\$25,610.00	\$0.00	\$8,700.00	\$0.00	\$0.00	\$34,310.00
1966	Waco, TX, United States	223	\$22,000.00	81%	\$79.71	\$3,810.00	\$17,774.50	\$0.00	\$0.00	\$0.00	\$0.00	\$17,774.50
1938	Waco-Lake Brazos, TX, United States	38	\$2,000.00	19%	\$10.00	\$0.00	\$380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$380.00
1944	Waco Sunrise, TX, United States	33	\$4,800.00	59%	\$86.09	\$100.00	\$2,841.00	\$100.00	\$220.00	\$0.00	\$0.00	\$3,061.00
1967	West Austin, TX, United States	19	\$3,800.00	150%	\$300.11	\$371.00	\$5,702.00	\$100.00	\$100.00	\$0.00	\$0.00	\$5,802.00

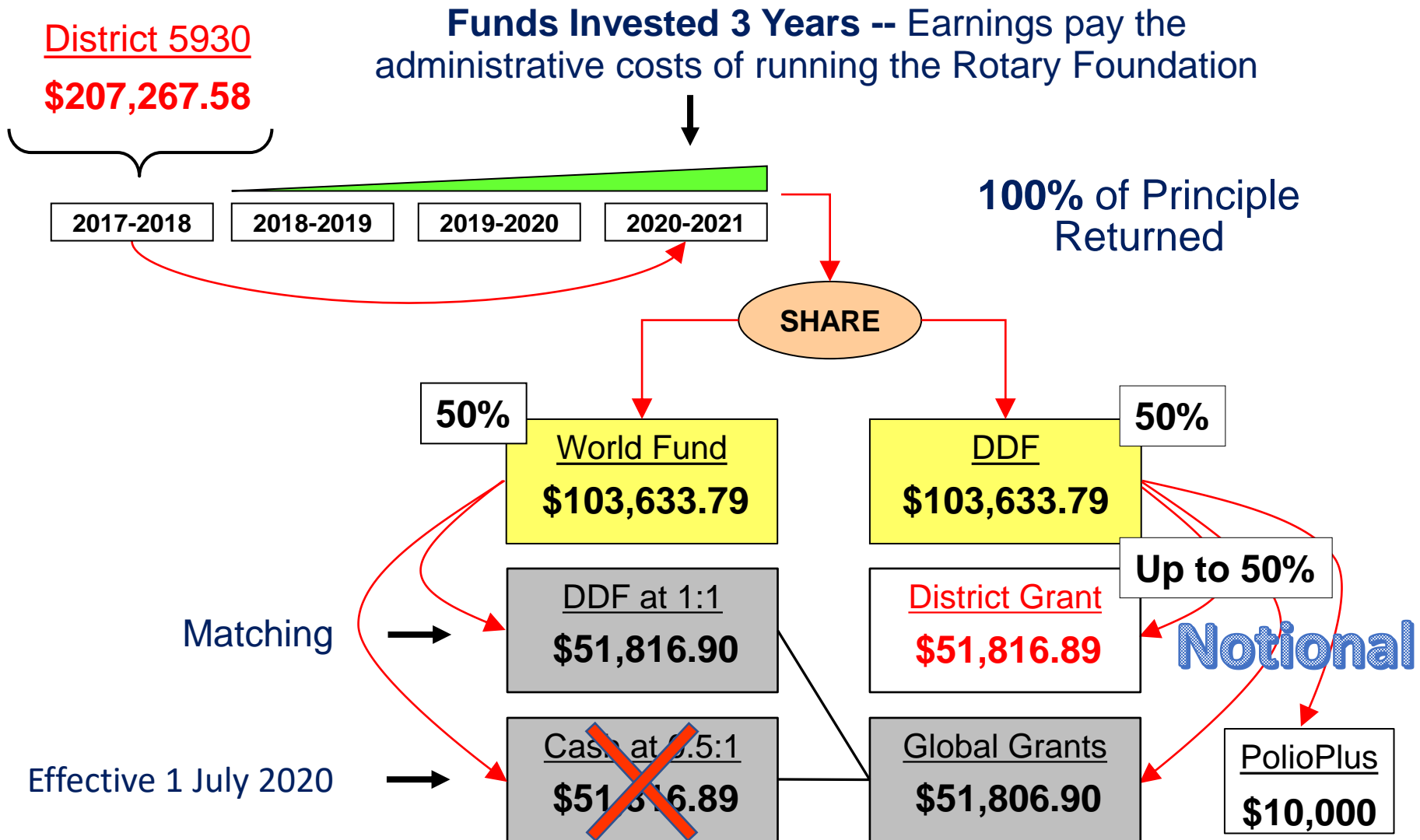


POLIO PLUS REPORT

JULY THROUGH JUNE (2019-20) - INTERIM RESULTS

Club No	Name	Number of Members	PolioPlus Club Goal Amount	PolioPlus Goal %	Prior Year PolioPlus Contribution	– PolioPlus –		– All Other Funds –		– Total –
						Month	YTD	Month	YTD	
District: 5870										
1953	Mexia, TX, United States	23	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$3,270.00	\$3,270.00
24685	Navarro County/Corsicana, TX, United States	12	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$2,256.50	\$2,256.50
1955	Northwest Austin, TX, United States	87	\$0.00	0%	\$15,830.00	\$119.00	\$121,449.00	\$689.00	\$161,060.04	\$282,509.04
31668	Pflugerville, TX, United States	61	\$1,800.00	277.9%	\$2,194.00	\$10.00	\$5,003.00	\$30.00	\$21,712.24	\$26,715.24
1957	Rockdale, TX, United States	24	\$600.00	80.2%	\$2,627.50	\$231.00	\$481.00	\$1,565.00	\$6,040.00	\$6,521.00
53857	Round Rock Sunrise, TX, United States	19	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$2,450.00	\$2,450.00
1958	Round Rock, TX, United States	61	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$5,201.00	\$5,201.00
31136	Salado, TX, United States	13	\$0.00	0%	\$0.00	\$0.00	\$100.00	\$100.00	\$100.00	\$200.00
1960	Shiner, TX, United States	23	\$0.00	0%	\$300.00	\$0.00	\$0.00	\$0.00	\$2,100.00	\$2,100.00
1961	Somerville, TX, United States	10	\$300.00	33.3%	\$120.00	\$0.00	\$100.00	\$0.00	\$400.00	\$500.00
1962	South Austin, TX, United States	20	\$400.00	118.8%	\$767.00	\$75.00	\$475.00	\$20.00	\$8,047.00	\$8,522.00
1963	Taylor, TX, United States	24	\$500.00	141.6%	\$1,606.00	\$0.00	\$708.00	\$10.00	\$2,410.00	\$3,118.00
21228	Temple-South, TX, United States	52	\$2,500.00	348%	\$3,230.00	\$0.00	\$8,700.00	\$239.00	\$25,610.00	\$34,310.00
1965	Temple, TX, United States	93	\$0.00	0%	\$1,594.00	\$0.00	\$0.00	\$0.00	\$20,185.00	\$20,185.00
1938	Waco-Lake Brazos, TX, United States	38	\$0.00	0%	\$283.00	\$0.00	\$0.00	\$0.00	\$380.00	\$380.00
1944	Waco Sunrise, TX, United States	33	\$2,500.00	8.8%	\$640.00	\$100.00	\$220.00	\$100.00	\$2,841.00	\$3,061.00
1966	Waco, TX, United States	223	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$3,810.00	\$17,774.50	\$17,774.50
1967	West Austin, TX, United States	19	\$200.00	50%	\$300.00	\$100.00	\$100.00	\$371.00	\$5,702.00	\$5,802.00
1968	Yoakum, TX, United States	27	\$1,000.00	110%	\$2,500.00	\$0.00	\$1,100.00	\$0.00	\$6,798.18	\$7,898.18
Total for District: 5870		2,368	\$38,250.00	446.7%	\$69,201.54	\$5,202.00	\$170,863.83	\$22,287.58	\$645,080.74	\$815,944.57

Contributing to the Annual Fund Is More Important Now Than Ever Before



What You Can Do To Help

- Set the example by becoming a Sustaining Member.
 - ✓ Contribute \$100 to the Annual Fund each year.
- Work to make Foundation giving an integral part of your club's culture.
 - ✓ Set an attainable, challenging Annual Fund goal that represents an increase in giving from the prior year.
 - ✓ Increase your “participation rate” – start with becoming a 100% EREY Club and work up.
 - ✓ Develop personal relationships.
 - ✓ Be patient ... the culture will not change overnight.

What You Can Do To Help

- Encourage your club to support the Every Rotarian, Every Year campaign.
 - ✓ Show your members why it makes sense to give.
- Make it easy for your members to contribute!
 - ✓ **Rotary-Direct**
 - ✓ **On-line credit card contributions** } Simple, Safe, Secure
 - ✓ Add voluntary contribution amounts to dues invoices
 - ✓ Invoice your members more frequently
 - ✓ Make regular “asks” throughout the year – don’t wait until December or June.

What You Can Do To Help

- Recognize your donors.
 - ✓ People liked to be thanked.
 - ✓ Do it publicly to help inspire others.
 - ✓ Consider holding an Annual Foundation Gala to spotlight your donors.
- Data mine ... look for ways to help your clubs.
 - ✓ Use the Foundation Reports
 - ✓ Determine who is close to their next recognition level, and which clubs are close to a recognition?

What You Can Do To Help

- Leverage your Foundation Recognition Points!
 - ✓ As a match pool to promote Foundation giving
 - ✓ To reward member recruitment
 - ✓ To reward service
 - ✓ To become a 100% Paul Harris Fellow Club
- Schedule speakers who can help your members better understand the value of Rotary Foundation programs.
 - ✓ Show your members why it makes sense to give.

What You Can Do To Help

- Promote the Paul Harris Society
 - ✓ Make membership meaningful
- Identify a “Foundation Hero” in each club.
 - ✓ Sometimes the “official” chain of command can be the problem.
- Develop specific fundraising plans to generate funds for Annual Fund and PolioPlus
 - ✓ Don’t simply rely on individual contributions.
 - ✓ Consider designating a portion of a fundraiser to support Foundation programs.



Together, we see a world where people unite and take action to create lasting change – across the globe, in our communities and in ourselves.